

LECET *Spotlight*

Laborer-Contractor Partnerships



A Publication of the Laborers-Employers Cooperation and Education Trust

Spring 2017

LIUNA! MEP

Mobile Updates

Map Filtering: Users can now filter projects by a variety of features including Location, Type, Value, and Last Update.

Add Project Location to Map: Users can now add location pins to the map to add new projects near them.

Project Notes & Updates: Allows users to add notes and images to a project. These notes are public and available for all MEP users to see.

Add Photos: MEP can now access a user's photo library for photos to be added to projects. Users can also take a photo and immediately attach it to a project.

Notifications: Users can now receive notifications to alert them of updates to projects currently being tracked, and projects nearby.



Available Now!
Download
MEP FOR
ANDROID

BLUE PLAINS TUNNEL: ENR PROJECT OF THE YEAR

By Marshall Brown, Director, Mid-Atlantic LECET

What is success? Success is sometimes difficult to determine in the labor movement as things aren't as black and white as we would like them to be. There isn't always a win or lose, pass or fail, benchmark to go off of. Much of the time, we are out on the front lines fighting for good paying jobs and opportunities for the working men and women of LIUNA. However, we also find ourselves supporting non-union workers and local residents to protect their rights. We do so in hopes of showing them, and others, what a strong union and a collective bargaining agreement can do for the betterment of their lives and careers.

Of course, we want every company we meet, to recognize what a union can do for them and their workforce, but unfortunately, this isn't the case in every situation. LECET believes in the top-down approach. We believe in labor and management working hand in hand in order to be successful in today's market where a skilled, trained workforce is needed more than ever. Sometimes LECET strategically partners with all departments of LIUNA in order to work more effectively. That is exactly what happened on the Blue Plains Tunnel in Washington, D.C., which was recently awarded ENR's 2016 Project of the Year. LECET and the Organizing and Political Departments





of the Mid-Atlantic Region strategically collaborated to get the outcome the local residents and our members in the District of Columbia deserved.

The Blue Plains Tunnel outreach started well before the project kicked off. In fact, it started on an entirely different project. Back in 2009/2010, a joint venture between the contractors Skanska and Tidewater was working non-union at the 11th Street Bridge in Washington, D.C. Tidewater managed the operations and Skanska was the construction partner in charge of hiring. LECET made several outreach attempts to sit down and discuss a project labor agreement (PLA), but the construction team was dismissive. We knew that time was of the essence, as that same team was recently awarded the first of many upcoming D.C. tunnel projects, which made this target our number one priority. After several top-down attempts, the Skanska Tidewater team finally gave us an emphatic NO in regards to working with the trades.

Although we didn't give up on our top-down efforts, the organizing department was called into action. They pulled certified payrolls and quickly realized that the construction team wasn't living up to the mandated first source requirement, which requires contractors to hire locally. They also found out that diversity among the workforce was unsettling. Now, armed with information about the team and their hiring practices on the 11th Street Bridge, it was decided that job actions, which included rallies and demonstrations, were needed. The demonstrations worked as intended. They received much-needed media coverage,

and the D.C. City Council took notice. A roundtable was held, where rank and file members gave damaging testimony about the hiring practices of the Skanska Tidewater team. Through these efforts, the information on the 11th Street Bridge eventually filtered down to the DC Water Board, which oversees the tunnel projects in the District of Columbia. We packed the DC Water Board meetings with members and local residents. The POWER of LIUNA was clearly felt as the Board called out the construction team, letting them know that the issues on the 11st Street Bridge were not going to be tolerated on the Blue Plains Tunnel project. Not long after that, the DC Water Board awarded the Blue Plains Tunnel project to a joint venture of Traylor, Skanska and Jay Dee, with Traylor overseeing the hiring. Traylor reached out to LIUNA and the Mid-Atlantic LECET team and met them in California to execute the agreement on the Blue Plains Tunnel. The rest is history.

Since then, all Washington, D.C. tunnel projects have gone union and the \$600 million Northeast Boundary Tunnel, which is being awarded mid-2017, has all union bidders. These tunnel projects will employ thousands of LIUNA members, providing well-paying, long-term jobs and benefits. The Mid-Atlantic Region, led by our Regional Vice-President, Denny Martire, is proud that ENR recognized the Blue Plains Tunnel which finished on-time, under budget and without an accident, as the 2016 Project of the Year. It was a complete top-down, bottom-up, and political effort, which we can say without a doubt, was and continues to be a SUCCESS!





Desktop Updates

Customizable Export

Templates: Users can now pick and choose from a list of project information they want exported to PDF or Spreadsheet. These templates can be saved for future usage.

Coming Soon

Hide and Add Sections: Users will be able to further customize the My Jurisdiction home page by choosing which sections to show or hide.

Research Panel: Will allow users to view charts, graphs and detailed research for their jurisdiction, as well as search and receive analytical information on Top Contractors, Top Owners, and Future work.

Multi-Select Projects: Users will be able to select multiple projects at once in table view that can then be compared and exported.



LECET I.T. CONFERENCE WRAP-UP

Over 70 LECET and LIUNA affiliates and guests attended the 2017 LECET Information Technology Conference & Directors' Council Meeting at the Grand Wailea Resort & Spa in Kihei (Maui), Hawaii. Conference participants were introduced to exciting new updates to the Market Expansion Program (MEP), LECET Business Advantage (LBA), and our innovative new mobile app features. LECET is committed to providing the best project tracking user experience in the construction market. We were also excited to unveil the new LECET website design.

We'd like to extend a special thanks to the over 15 speakers who presented at the conference. These presentations covered a variety of topics ranging from Public-Private Partnerships in Canada, to programs that uncover new analytical insights to market opportunities. We also heard from LIUNA's Strategic Communications, Construction and Corporate Affairs Departments, and the Laborers Health and Safety Fund of North America on the resources they provide. We were pleased to have LECET representatives from across the country speak on and share successful initiatives relevant to their jurisdiction. Conference attendees gained valuable insight on activities and resources around the country, and how they can be applied to their own area. The collaboration of ideas was beneficial to all those in attendance, as we continue to collectively work on increasing and expanding LIUNA's market share.

Thank you to all who participated in helping make the conference a success. We look forward to the continuation of these programs and successful implementation of the new programs that were introduced. We'd like to express our thanks to Hawaii LECET for hosting the conference and an authentic Hawaiian Luau. Mahalo!



Are you using the LECET Mobile MEP App yet?



UPCOMING EVENTS

Aug. 20, 2017

LECET Directors' Council Meeting

Aug. 20 - Aug. 23, 2017

LIUNA Leadership Conference

New LECET Website!

In an effort to remain consistent with our MEP and LBA rebranding, we are pleased to announce the launch of our new LECET website. Our goal is to provide users with a fresh layout, and an easier way to learn about the services and resources LECET provides. We've improved the structure of our content with an enhanced homepage that provides clear access to all things LECET. The revamped website offers quick access to essential information, and features a new, interactive Affiliate Search Map. With a clean new design, simple navigation, and improved functionality, we believe this site will offer users their best experience yet.



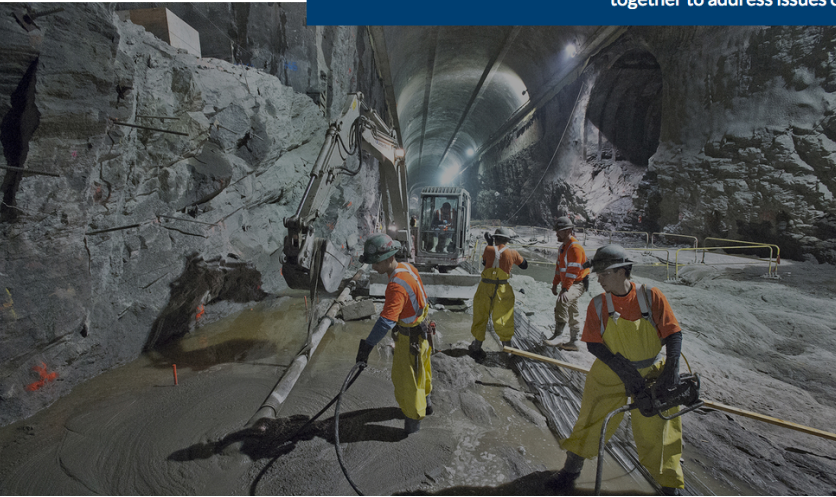
[Who We Are](#)

[What We Do](#)

[Contact](#)

Who We Are

The Laborers-Employers Cooperation and Education Trust (LECET) brings the Laborers' International Union of North America (LIUNA) and its signatory contractors together to address issues of importance to both.



LECET works to identify new and emerging markets and position [LIUNA](#) and its signatory contractors to capitalize on those opportunities. It is one of the three funds that make up LIUNA's Tri-Funds, organizations uniquely established to assist in expanding LIUNA's market share. LECET, the LIUNA Training and Education Fund ([LIUNA Training](#)), and the Laborers' Health and Safety Fund of North America ([LHSFNA](#)) develop the marketing, training, and health and safety programs that give LIUNA a competitive edge.

LECET is governed by a board of [Labor and Management Trustees](#). LECET's network consists of one national office and [38 affiliates](#) throughout the United States and Canada, all of which deliver services to LIUNA and signatory contractors at the national, regional, district council and local union levels.